

**CITY OF NEWTON, MASSACHUSETTS  
PURCHASING DEPARTMENT  
COMPARISON OF BIDS  
INVITATION #16-11  
S&D Fiber Electronic Equipment**

Bid Opening: 10:00 am., August 20, 2015

IT Dept - Joe Mulvey

Bidders	NONRESPONSIVE		NONRESPONSIVE		NONRESPONSIVE		NONRESPONSIVE		NONRESPONSIVE		NONRESPONSIVE		
	Approved Optics		OM Office Supply		Bay State Computer Services (BSC)		Carousel Ind. Of North America		Hub Technical Services LLC		CTS Services Inc.		
HARDWARE													
HP 5900AF-48XG-4QSFP+ Switch (JC772A) with spare power supply	4		\$9,445.50	\$37,782.00	\$10,823.96	\$43,295.84	\$7,817.10	\$31,268.40	\$9,890.58	\$39,562.32	\$11,595.00	\$46,380.00	
HP 2920-48G-POE+ 740W Switch (J9836A) with spare power supply	4		\$2,793.50	\$11,174.00	\$3,090.74	\$12,362.96	\$2,575.53	\$10,302.10	\$2,924.81	\$11,699.24	\$3,729.00	\$14,916.00	
HP 2920-24G-POE+ Switch (J9727A) with spare power supply	12		\$1,341.00	\$16,092.00	\$1,542.82	\$18,513.84	\$2,126.01	\$25,512.08	\$1,403.96	\$16,847.52	\$1,795.00	\$21,540.00	
HP 2915-8G-POE Switch Switch – 8 ports – managed – stackable J9562A	7		\$731.50	\$5,120.50	\$705.21	\$4,936.47	\$672.73	\$4,709.08	\$765.85	\$5,360.95	\$769.00	\$5,383.00	
Approved Optics 10gh SFP+ JD0948-A 10gBase Single Mode Transc. 1310 LC Duplex, 10km	74	\$235.00	\$17,390.00	\$283.60	\$20,986.40	\$186.67	\$13,813.58	\$708.23	\$52,408.65	\$1,568.64	\$116,079.36	\$1,595.00	\$118,030.00
Approved Optics HP X121 1G SFP LC LX Transceiver (J4859C	28	\$38.00	\$1,064.00	\$46.00	\$1,288.00	\$34.00	\$952.00	\$2,112.25	\$6,336.75	\$327.49	\$9,169.72	\$339.00	\$9,492.00
Software – HP Network Node Manager													
HP A7Z66AAE NNMi Prem Ed 50+/50 NdPk SW E-LTU	1			\$0.00	\$7,482.47	\$7,482.47	\$0.00	\$6,047.12	\$6,047.12	\$5,624.00	\$5,624.00		
HP HM611A1 SW Enterprise Basic 1Yr Support	1			Included Below	\$1,420.62	\$1,420.62	No Charge		Included		N/A		
HP HM611A1#3ZU Software 3ZU Supp	1			\$1,223.60	\$1,223.60	\$299.00	\$299.00	No Charge	\$1,302.34	\$1,302.34	\$1,219.00	\$1,219.00	
Inside Shipping Estimate								\$275.00					
Grand Total		\$18,454.00		\$93,666.50		\$103,076.78		\$130,812.07		\$206,068.57		\$222,584.00	

Award Recommended To:

---

*Chief Procurement Officer*

*Date*

Department Head

Date

Mayor or his designee

Date

Notes Regarding Bid
Did not acknowledge Addendum #2
Excel Corrected Total
NONRESPONSIVE